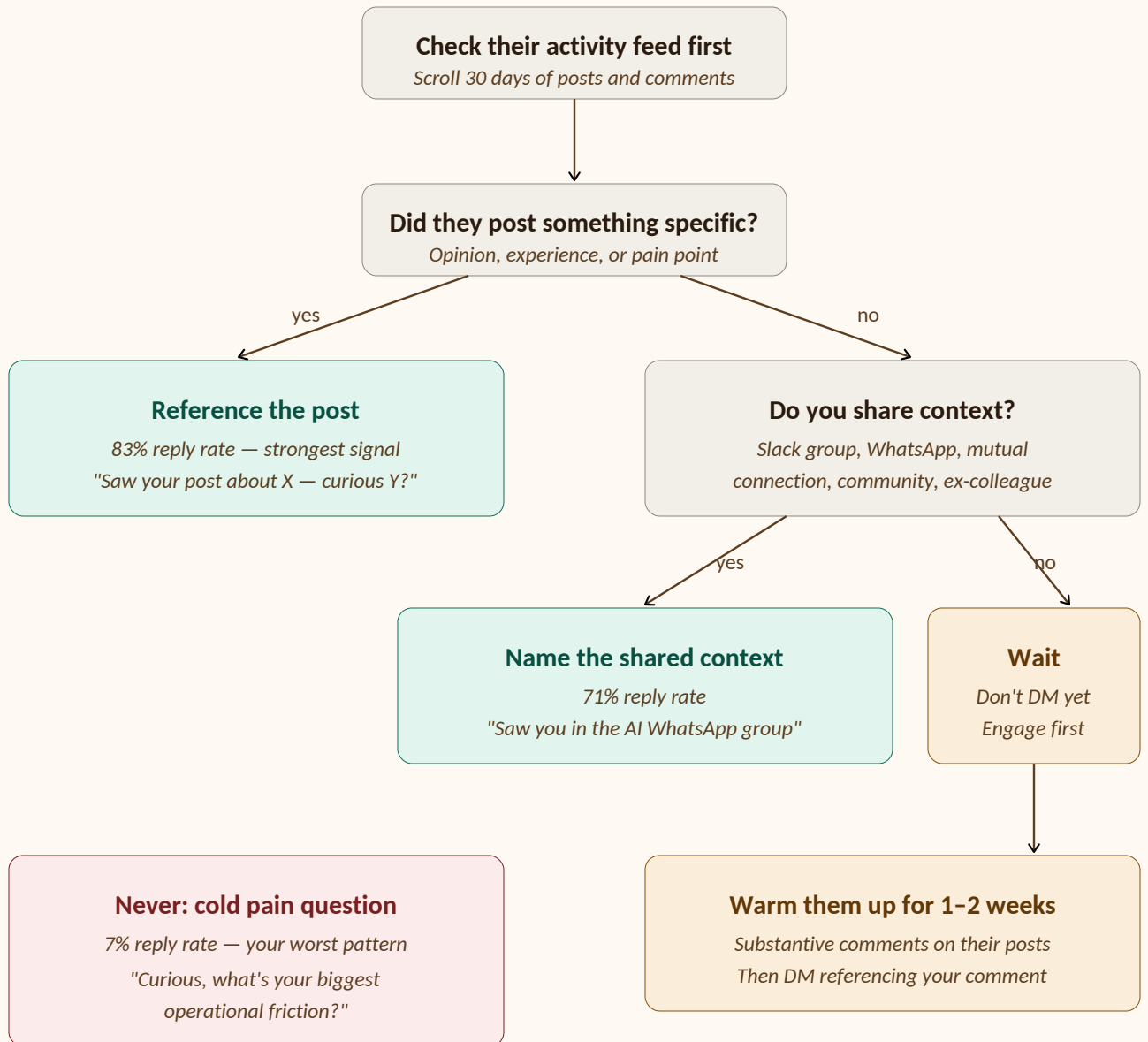


Start: new prospect accepted your connection



All openers: under 250 characters, no pitch, 0-1 question marks

Long openers reply at 16%. Short openers reply at 50%. Pitches reply at 12%.

Never frame yourself as "studying" or "exploring how teams..."

0 of 6 replies. Reads as low-status to senior operators.

Turn 3 is the killer: offer, don't ask

After they reply twice, stop asking questions.
Reflect what they said, share a pattern, offer a specific next step.